

COWICHAN VALLEY GRAPHSTATS

DECEMBER 2024





Coldwell Banker Oceanside Real Estate

250-737-4500

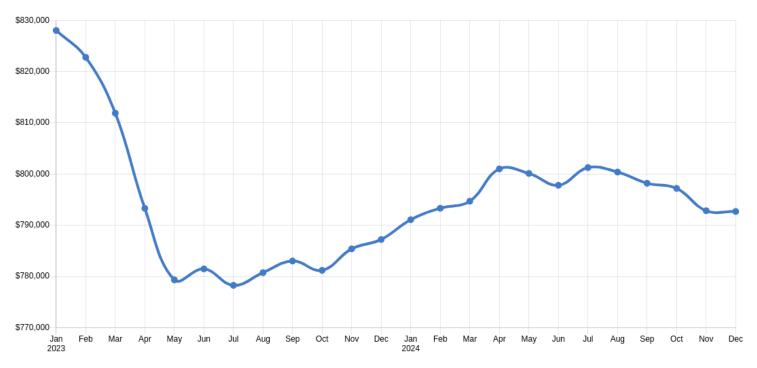
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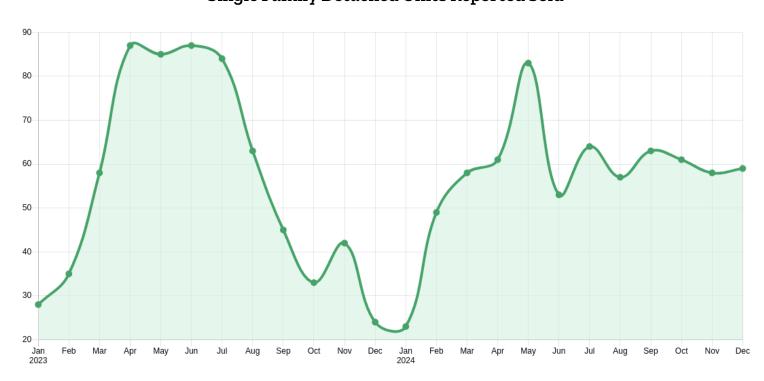
Zone 3 - Cowichan Valley • December, 2024

Cumulative Residential Average Single Family Detached Sale Price



Note: Figures are based on a "rolling total" from the past 12 months (i.e. 12 months to date instead of the calendar "year to date").

Single Family Detached Units Reported Sold





Zone 3 - Cowichan Valley • December, 2024

Comparative Activity by Property Type

Single Family Detached

| | | Current Month | | 12 Months to Date | | | | | | |
|---------------------------|--------------|---------------|----------|-------------------|---------------|----------|--|--|--|--|
| | This Year | Last Year | % Change | This Year | Last Year | % Change | | | | |
| Units Listed | 41 | 39 | 5.13% | 1,289 | 1,115 | 15.61% | | | | |
| Units Reported Sold | 59 | 24 | 145.83% | 689 | 671 | 2.68% | | | | |
| Sell / List Ratio | 143.90% | 61.54% | | 53.45% | 60.18% | | | | | |
| Reported Sales Dollars | \$46,359,700 | \$18,707,891 | 147.81% | \$546,168,975 | \$528,227,447 | 3.40% | | | | |
| Average Sell Price / Unit | \$785,758 | \$779,495 | 0.80% | \$792,698 | \$787,224 | 0.70% | | | | |
| Median Sell Price | \$715,000 | | | \$775,000 | | | | | | |
| Sell Price / List Price | 97.26% | 97.39% | | 97.63% | 97.75% | | | | | |
| Days to Sell | 78 | 44 | 77.27% | 50 | 48 | 4.17% | | | | |
| Active Listings | 158 | 145 | | | | | | | | |

Condo Apartment

| | | Current Month | | 12 Months to Date | | | | | |
|---------------------------|-------------|---------------|----------|-------------------|--------------|----------|--|--|--|
| | This Year | Last Year | % Change | This Year | Last Year | % Change | | | |
| Units Listed | 6 | 5 | 20.00% | 169 | 162 | 4.32% | | | |
| Units Reported Sold | 5 | 7 | -28.57% | 103 | 119 | -13.45% | | | |
| Sell / List Ratio | 83.33% | 140.00% | | 60.95% | 73.46% | | | | |
| Reported Sales Dollars | \$1,579,800 | \$2,211,900 | -28.58% | \$36,198,905 | \$39,487,971 | -8.33% | | | |
| Average Sell Price / Unit | \$315,960 | \$315,986 | -0.01% | \$351,446 | \$331,832 | 5.91% | | | |
| Median Sell Price | \$256,000 | | | \$345,900 | | | | | |
| Sell Price / List Price | 97.66% | 98.30% | | 97.22% | 97.22% | | | | |
| Days to Sell | 87 | 49 | 77.55% | 48 | 53 | -9.43% | | | |
| Active Listings | 21 | 18 | | | | | | | |

Row/Townhouse

| | | Current Month | | 12 Months to Date | | | | | | |
|---------------------------|-------------|----------------------|----------|-------------------|--------------|----------|--|--|--|--|
| | This Year | Last Year | % Change | This Year | Last Year | % Change | | | | |
| Units Listed | 5 | 7 | -28.57% | 274 | 276 | -0.72% | | | | |
| Units Reported Sold | 12 | 8 | 50.00% | 153 | 148 | 3.38% | | | | |
| Sell / List Ratio | 240.00% | 114.29% | | 55.84% | 53.62% | | | | | |
| Reported Sales Dollars | \$6,673,000 | \$4,723,350 | 41.28% | \$86,592,287 | \$83,556,640 | 3.63% | | | | |
| Average Sell Price / Unit | \$556,083 | \$590,419 | -5.82% | \$565,963 | \$564,572 | 0.25% | | | | |
| Median Sell Price | \$513,750 | | | \$557,000 | | | | | | |
| Sell Price / List Price | 96.38% | 96.94% | | 98.45% | 98.53% | | | | | |
| Days to Sell | 93 | 64 | 45.31% | 67 | 51 | 31.37% | | | | |
| Active Listings | 41 | 73 | | | | | | | | |

Land

| | | Current Month | | 12 Months to Date | | | | | |
|---------------------------|-------------|---------------|----------|-------------------|--------------|----------|--|--|--|
| | This Year | Last Year | % Change | This Year | Last Year | % Change | | | |
| Units Listed | 7 | 8 | -12.50% | 260 | 290 | -10.34% | | | |
| Units Reported Sold | 4 | 4 | 0.00% | 84 | 90 | -6.67% | | | |
| Sell / List Ratio | 57.14% | 50.00% | | 32.31% | 31.03% | | | | |
| Reported Sales Dollars | \$1,391,000 | \$2,789,900 | -50.14% | \$37,997,150 | \$36,470,630 | 4.19% | | | |
| Average Sell Price / Unit | \$347,750 | \$697,475 | -50.14% | \$452,347 | \$405,229 | 11.63% | | | |
| Median Sell Price | \$341,000 | | | \$359,950 | | | | | |
| Sell Price / List Price | 96.01% | 91.66% | | 95.69% | 92.05% | | | | |
| Days to Sell | 137 | 127 | 7.87% | 132 | 112 | 17.86% | | | |
| Active Listings | 72 | 97 | | | | | | | |

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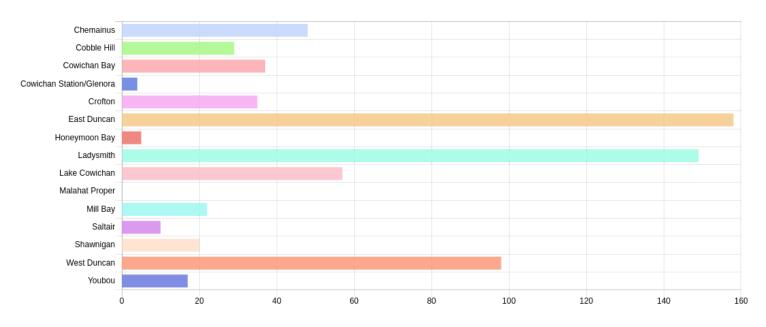
Single Family Detached Sales Analysis

Unconditional Sales from January 1 to December 31, 2024

| | 0-350k | 350k- 400k | 400k- 450k | 450k- 500k | 500k- 600k | 600k- 700k | 700k- 800k | 800k- 900k | 900k-1M | 1M- 1.25M | 1.25M- 1.5M | 1.5M- 1.75M | 1.75M- 2M | 2M+ | Total |
|--------------------------|--------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------|--------------|----------------|----------------|--------------|-----|-------|
| Chemainus | 0 | 0 | 0 | 0 | 2 | 10 | 10 | 9 | 8 | 9 | 0 | 0 | 0 | 0 | 48 |
| Cobble Hill | 0 | 0 | 0 | 0 | 0 | 1 | 9 | 10 | 4 | 3 | 2 | 0 | 0 | 0 | 29 |
| Cowichan Bay | 0 | 0 | 0 | 1 | 1 | 4 | 5 | 7 | 10 | 6 | 3 | 0 | 0 | 0 | 37 |
| Cowichan Station/Glenora | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 4 |
| Crofton | 1 | 0 | 0 | 2 | 6 | 13 | 5 | 6 | 2 | 0 | 0 | 0 | 0 | 0 | 35 |
| East Duncan | 0 | 1 | 2 | 6 | 22 | 19 | 24 | 36 | 23 | 21 | 4 | 0 | 0 | 0 | 158 |
| Honeymoon Bay | 0 | 0 | 1 | 0 | 0 | 2 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
| Ladysmith | 0 | 0 | 0 | 2 | 10 | 32 | 35 | 34 | 15 | 18 | 3 | 0 | 0 | 0 | 149 |
| Lake Cowichan | 0 | 2 | 1 | 6 | 17 | 13 | 5 | 6 | 3 | 3 | 1 | 0 | 0 | 0 | 57 |
| Malahat Proper | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Mill Bay | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 2 | 1 | 12 | 5 | 0 | 0 | 0 | 22 |
| Saltair | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 3 | 2 | 0 | 1 | 0 | 0 | 0 | 10 |
| Shawnigan | 0 | 0 | 0 | 0 | 1 | 2 | 7 | 5 | 3 | 0 | 2 | 0 | 0 | 0 | 20 |
| West Duncan | 0 | 0 | 0 | 3 | 18 | 33 | 28 | 10 | 3 | 3 | 0 | 0 | 0 | 0 | 98 |
| Youbou | 1 | 0 | 2 | 2 | 3 | 4 | 3 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 17 |
| Totals | 2 | 3 | 6 | 22 | 81 | 133 | 139 | 130 | 77 | 75 | 21 | 0 | 0 | 0 | 689 |

Single Family Detached Sales by Sub Area

Unconditional Sales from January 1 to December 31, 2024





Zone 3 - Cowichan Valley • December, 2024

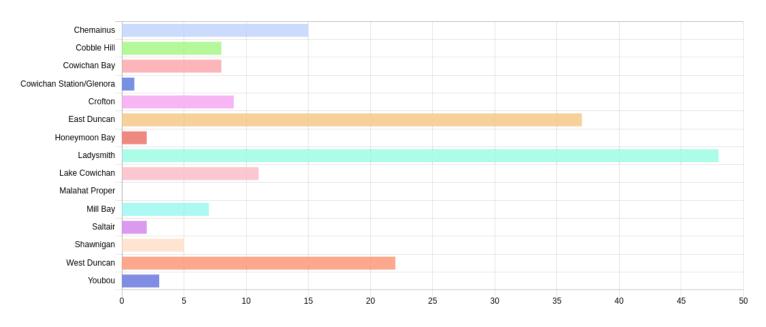
Fourth Quarter - Single Family Detached Sales Analysis

Unconditional Sales from October 1 to December 31, 2024

| | 0-350k | 350k- 400k | 400k- 450k | 450k- 500k | 500k- 600k | 600k- 700k | 700k- 800k | 800k- 900k | 900k-1M | 1M- 1.25M | 1.25M- 1.5M | 1.5M- 1.75M | 1.75M- 2M | 2M+ | Total |
|--------------------------|--------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------|--------------|----------------|----------------|--------------|-----|-------|
| Chemainus | 0 | 0 | 0 | 0 | 1 | 2 | 2 | 4 | 2 | 4 | 0 | 0 | 0 | 0 | 15 |
| Cobble Hill | 0 | 0 | 0 | 0 | 0 | 1 | 4 | 2 | 0 | 1 | 0 | 0 | 0 | 0 | 8 |
| Cowichan Bay | 0 | 0 | 0 | 1 | 0 | 0 | 1 | 2 | 3 | 1 | 0 | 0 | 0 | 0 | 8 |
| Cowichan Station/Glenora | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Crofton | 0 | 0 | 0 | 1 | 2 | 3 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| East Duncan | 0 | 0 | 2 | 2 | 7 | 6 | 4 | 7 | 4 | 4 | 1 | 0 | 0 | 0 | 37 |
| Honeymoon Bay | 0 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| Ladysmith | 0 | 0 | 0 | 1 | 8 | 12 | 8 | 6 | 6 | 7 | 0 | 0 | 0 | 0 | 48 |
| Lake Cowichan | 0 | 0 | 0 | 2 | 3 | 2 | 2 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 11 |
| Malahat Proper | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Mill Bay | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 4 | 2 | 0 | 0 | 0 | 7 |
| Saltair | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 2 |
| Shawnigan | 0 | 0 | 0 | 0 | 1 | 0 | 1 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
| West Duncan | 0 | 0 | 0 | 0 | 6 | 11 | 4 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 22 |
| Youbou | 0 | 0 | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| Totals | 0 | 0 | 3 | 8 | 28 | 40 | 29 | 28 | 16 | 22 | 4 | 0 | 0 | 0 | 178 |

Fourth Quarter - Single Family Detached Sales by Sub Area

Unconditional Sales from October 1 to December 31, 2024



Note that Single Family Detached figures in this report exclude acreage and waterfront properties.

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